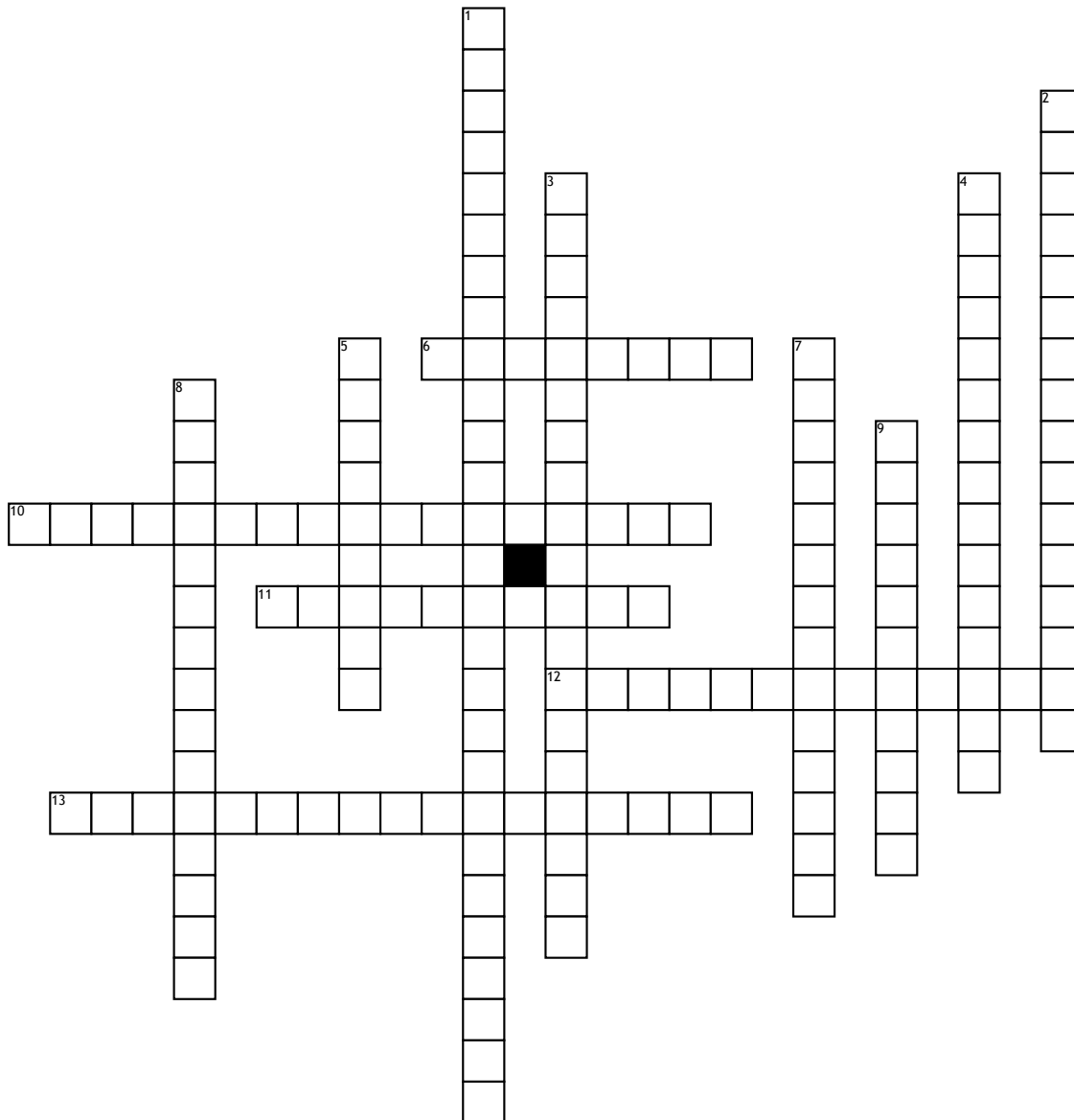


Name: \_\_\_\_\_

# social thinking and social influence



## Across

6. how we feel about situation and people

10. how we attach meaning to others behavior and our own

11. social influence involving a change in belief or behavior in order to fit in with a group

12. the phenomenon of people deliberately exerting less effort to achieve a goal when they work in a group than when they work alone

13. tendency for groups to make decisions that are more extreme than the initial inclination of its members

## Down

1. when we try to understand and explain what happens in social setting we tend to view behavior as a particularly significant factor

2. scientific study of how we think about, influence, and relate to one another

3. theory that we act to reduce the discomfort we feel when two thoughts are inconsistent

4. loss of self awareness in groups

5. the act or practice of obeying

7. when one's emotions, opinions, or behaviors are affected by others

8. how individual thoughts, actions and feelings are influenced by social group

9. what we do we eventually become