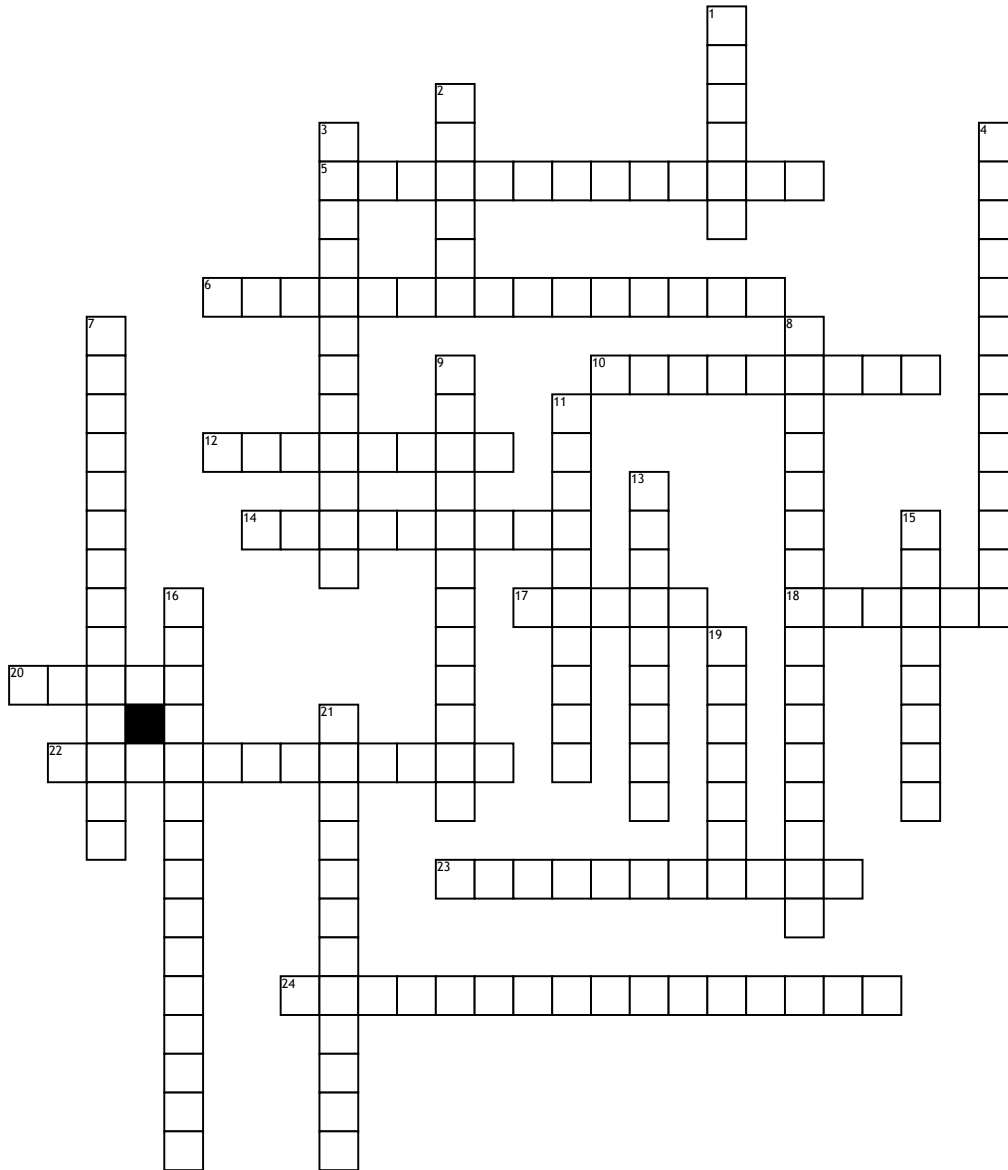


Name: _____

Date: _____

Agency



Across

5. An agency relationship based on a formal agreement between the parties
 6. A licensee authorized by a broker to act as the agent for a specific principal in a particular transaction
 10. One whom trust and confidence is placed
 12. The third party or non represented consumer for whom some level of service is provided
 14. A sum loaned.
 17. The individual who is authorized and consents to represent the interests of another
 18. The fiduciary relationship between the principal and the agent.

20. Any form of deceit, trickery, breach of confidence, by which one party attempts to gain some unfair over another

22. One authorized by a principal to perform any and ALL acts associated with a particular job
 23. A residential real estate broker or salesperson who represent the prospective purchaser.
 24. A process that accomodates an in-house sale

Down

1. The principal
 2. Brokerage relationship in real estate transaction act: the law that governs the law of agency in GA
 3. Occurs when the broker should have known that a statement about a material fact was false.

4. An actual agency that arises by deduction or inference from other facts
 7. A person empowered to do anything the principal could do personally.

8. A contract between an owner and real estate broker
 9. One who is authorized by a principal to perform a single act or transaction
 11. Representing both parties to a transaction, both parties must agree.
 13. The individual who hires the agent.
 15. An intermediary between a buyer and sell who assits one or both parties
 16. a relationship of trust & confidence
 19. Exaggerated or superlative comments or opinion
 21. Hidden structural defects presumably. known to seller but not the purchaser