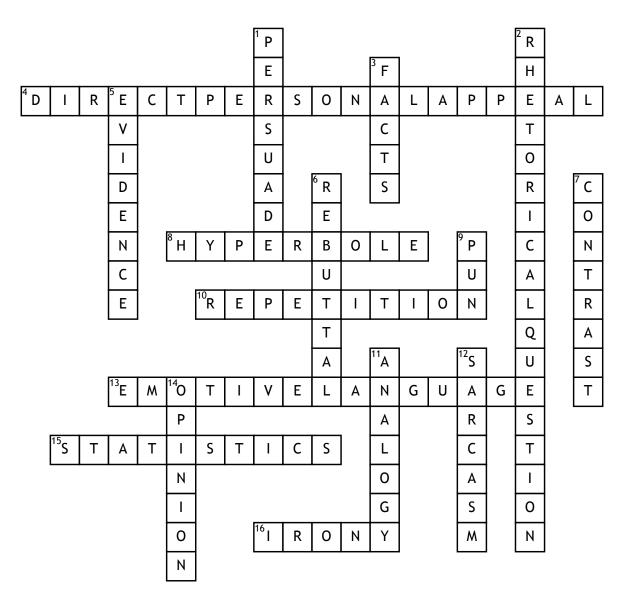
## Persuasive/Argumentative Writing Devices and Techniques



## <u>Across</u>

**4.** Use of the pronoun "you" to appeal to someone's specific needs or desires, urging them to do somethings

**8.** Another word for exaggeration

**10.** A word or phrase that is mentioned more than once for an effect

**13.** Writing that pulls on your heart strings

**15.** Data which supports a point being made

**16.** The opposite of what is said, what is expected to happen and what really happens

## <u>Down</u>

 To convince someone to think a certain way
 This does not require an answer. Used for an effect
 These can be proven
 Percentages statistics

5. Percentages, statistics, expert quotes that suppirt your opinion and explanation
6. Argument or proof that contradicts the opposing view point

7. Highlighting one thing up against another to show the differences or opposites for an effect

**9.** This is a play on words to suggest a different meaning and create humor.

**11.** Comparison

**12.** Often intended to hurt, opposite of real meaning, saying one thing and meaning something else

14. Your views on something