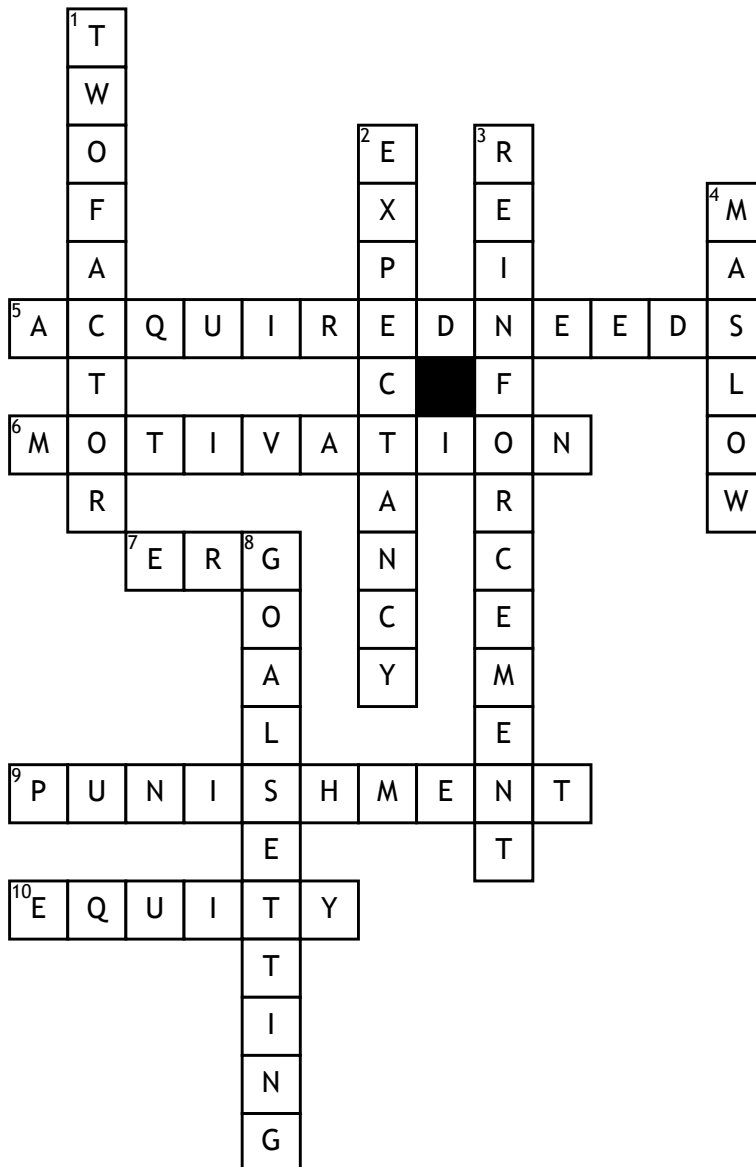


Name: _____

Date: _____

Motivation



Across

5. Need for power, achievement and affiliation
6. the general desire or willingness of someone to do something.
7. Theory that collapses Maslow's theory into three
9. Discourages undesirable behavior with unpleasant consequences
10. Removing Unfair Treatment

Down

1. Includes satisfier and hygiene factor
2. What determines the willingness of an individual to work hard at tasks important to the organization?
3. Four strategies of _____
4. Hierarchy of needs
8. The basic premise is that tasks goals can be highly motivating if they are properly set and if they are well managed.