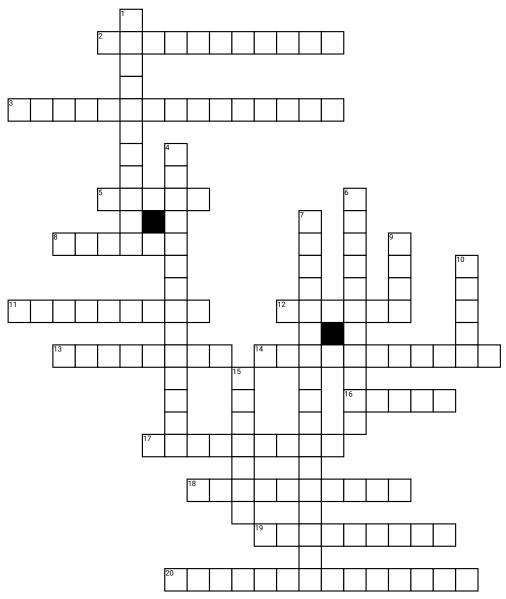
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Chapter 12



Across

- 2. One of the three goal structures, in this structure students believe their goal is only attainable when other students also reach the goal.
- 3. A type of student that sticks to what they know and does not take risks, and claims to not care about their
- performance when presented with failure.

 5. When someone believes that
- abilities are stable, uncontrollable states, they have this kind of mindset.
- **8.** Model identifying six areas where educators can influence students motivation to learn.
- **11.** A task that has connection to real-life problems that happen outside the classroom.
- **12.** The creator of the hierarchy of needs.

- **13.** To be motivated by where you are now and where you want to be later.
- **14.** A type of extrinsic motivation; engaging in a task to avoid guilt of negative self-perceptions.
- **16.** Location of the cause for success or failure, can be external or internal.
- **17.** Type of motivation associated with activities that are their own reward.
- **18.** The internal process where a particular behavior is initiated, directed, and sustained; drive to do something.
- **19.** First phase of the model of interest development when attention is drawn.
- **20.** Type of strategy attempting to reduce anxiousness by using relation exercises or describing their feelings to friends.

Down

- 1. In the Cognitive evaluation theory; if an event pressures students to act or feel a certain way, it has a highly _____ aspect.
- **4.** Type of extrinsic motivation, serves a larger goal that is personally motivating, despite a lack of interest.
- **6.** Needs and motives to be part of a group or connected to others.
- **7.** Fulfilling one's potential; highest level of hierarchy of needs.
- **9.** The state when one is fully immersed and concentrated on a task.
- **10.** The belief of how much a task is seen as useful or enjoyable.
- **15.** General uneasiness, a feeling of tension.