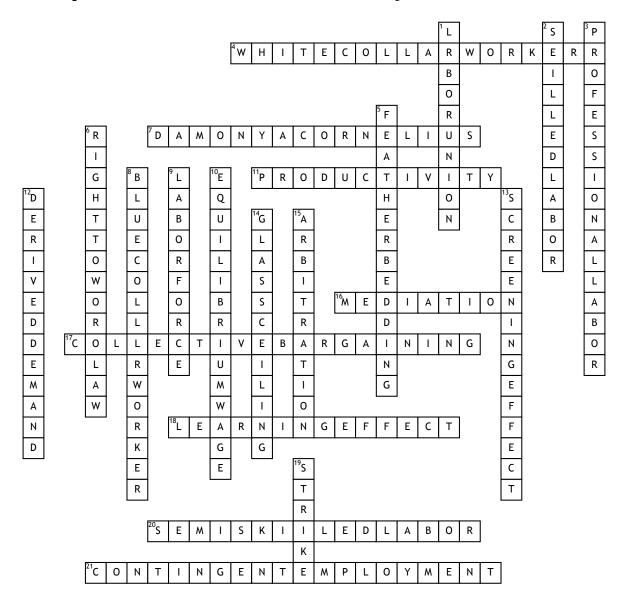
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Chapter 9 Vocabulary Economics



Across

- **4.** Someone in a professional or clerical job
- 7. Who made this?
- **11.** A value of output
- **16.** A settlement technique which a neutral mediator meets with each side to try to find a solution
- 17. The process in which union and company reps meet to negotiate a labor contract
- **18.** The theory that education increases productivity is?
- **20.** Labor that requires minimal specialized skills
- 21. A temporary or part time job

Down

- 1. An organization of workers that tries to improve working conditions
- **2.** Labor that requires specialized skills
- **3.** Labor that requires advanced skills
- **5.** The practice of negotiating labor contracts
- **6.** A measure that bans mandatory union
- **8.** Someone who works in an industrial job
- **9.** A nonmilitary person who is employed or unemployed

- **10.** The wage rate that produces neither an excess supply of workers
- **12.** A demand that is determined by demand for another good or service
- **13.** The theory that the completion of college indicates to employers that a job applicant is intelligent
- **14.** An unofficial, invisible Barrier
- **15.** A settlement technique which a third party reviews the case and imposes a decision
- 19. A organized work stoppage