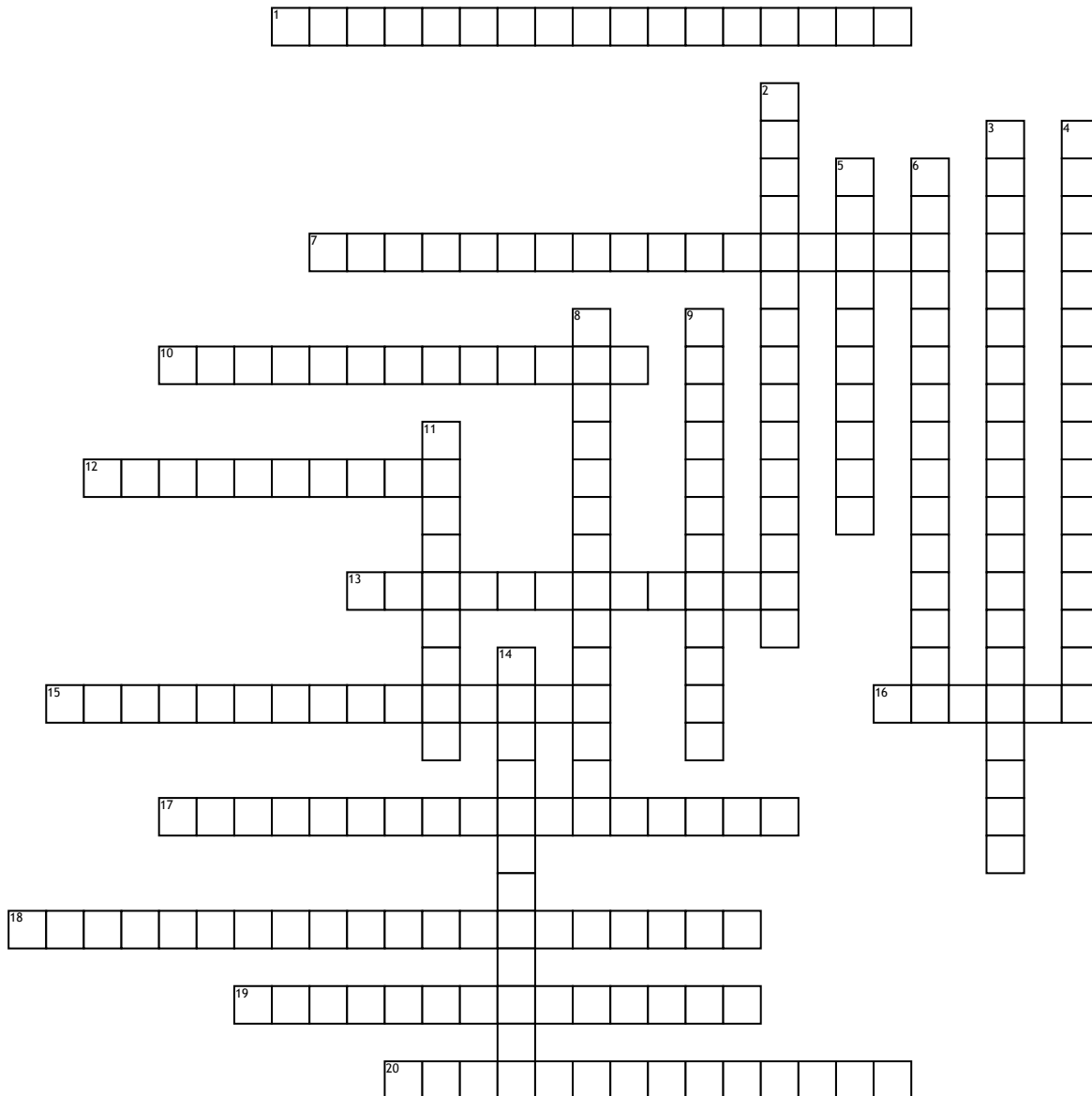


Name: _____

Date: _____

chapter 9 vocab



Across

1. labor that requires advanced skills and education

7. labor that requires minimal specialized skills and education

10. demand that is determined by demand for another good or service

12. all nonmilitary people who are employed or unemployed

13. an unofficial, invisible barrier that prevents women and minorities from advancing in businesses dominated by white men

15. a measure that bans mandatory union membership

16. an organized work stoppage intended to force an employer to address union demands

17. someone in a professional or clerical job who earns a salary

18. a temporary or part-time job

19. the practice of negotiating labor contracts that keep unnecessary workers on a company's payroll

20. the theory that education increases productivity and results in higher wages

Down

2. the wage rate that produces neither an excess supply of workers nor an excess demand for workers in the labor market

3. the process in which union and company representatives meet to negotiate a new labor contract

4. someone who works in an industrial job, often in manufacturing, and who receives wages

5. an organization of workers that tries to improve working conditions, wages, benefits for its members

6. the theory that the completion of college indicates to employers that a job applicant is intelligent and hard-working

8. labor that requires no specialized skills, education, or training

9. value of output

11. a settlement technique in which a neutral mediator meets with each side to try to find a solution that both sides will accept

14. labor that requires minimal specialized skills and training