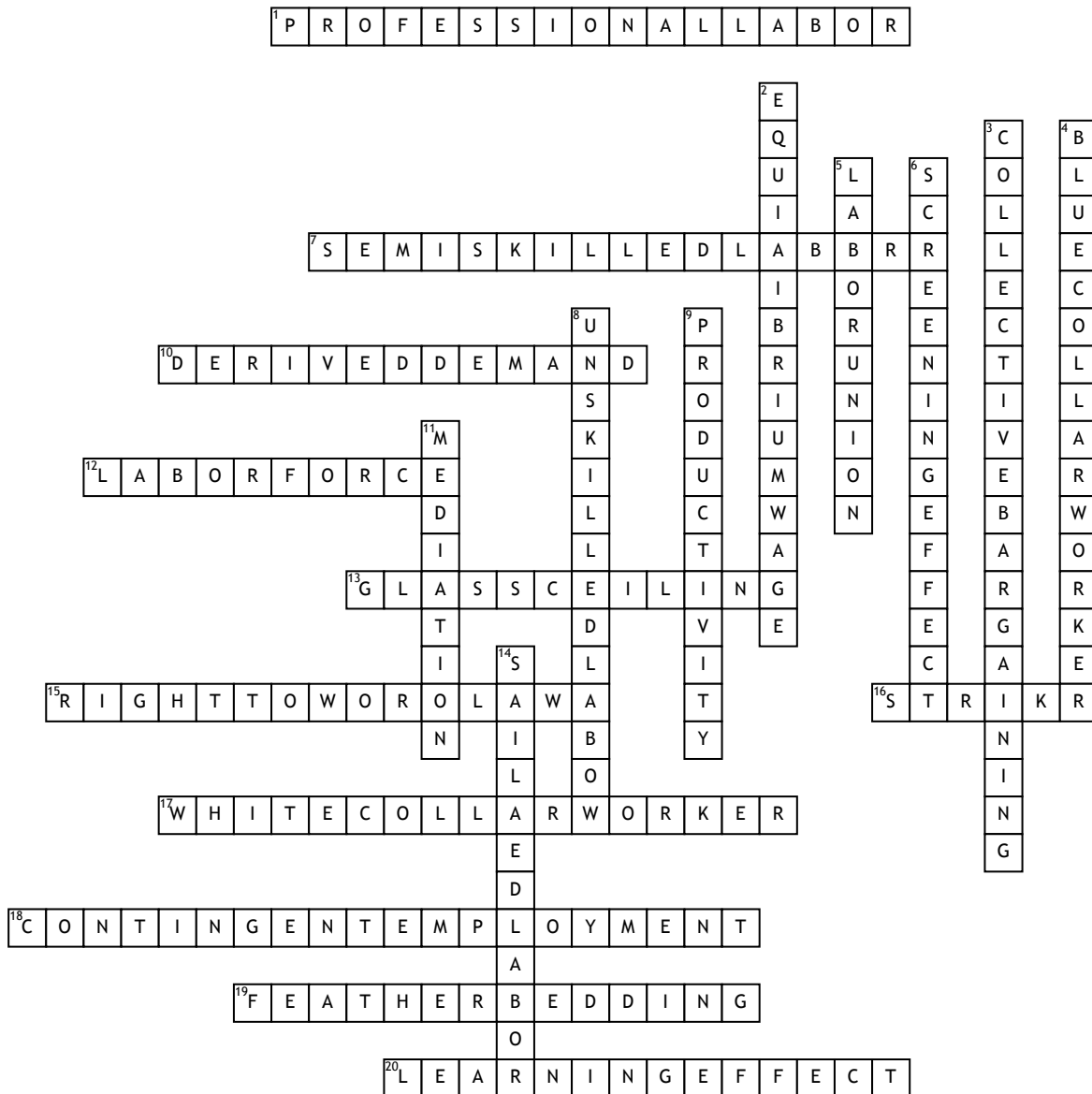


Name: \_\_\_\_\_

Date: \_\_\_\_\_

# chapter 9 vocab



## Across

1. labor that requires advanced skills and education
7. labor that requires minimal specialized skills and education
10. demand that is determined by demand for another good or service
12. all nonmilitary people who are employed or unemployed
13. an unofficial, invisible barrier that prevents women and minorities from advancing in businesses dominated by white men
15. a measure that bans mandatory union membership
16. an organized work stoppage intended to force an employer to address union demands

17. someone in a professional or clerical job who earns a salary
  18. a temporary or part-time job
  19. the practice of negotiating labor contracts that keep unnecessary workers on a company's payroll
  20. the theory that education increases productivity and results in higher wages
- Down**
2. the wage rate that produces neither an excess supply of workers nor an excess demand for workers in the labor market
  3. the process in which union and company representatives meet to negotiate a new labor contract
  4. someone who works in an industrial job, often in manufacturing, and who receives wages

5. an organization of workers that tries to improve working conditions, wages, benefits for its members
6. the theory that the completion of college indicates to employers that a job applicant is intelligent and hard-working
8. labor that requires no specialized skills, education, or training
9. value of output
11. a settlement technique in which a neutral mediator meets with each side to try to find a solution that both sides will accept
14. labor that requires minimal specialized skills and training