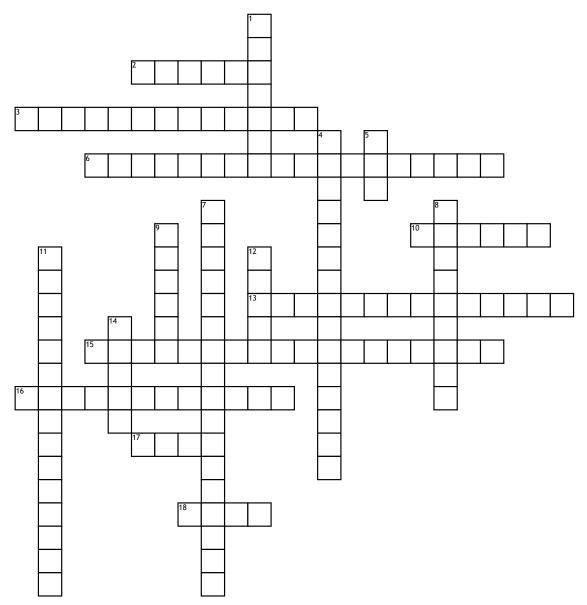
Name:	Date:
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Recruitment Buzz Words!!!!!!!!!!



Across

- **2.** a sorority member who is no longer a member of collegiate chapter
- **3.** a person hired to live in the chapter house and manage the facility
- **6.** August 14-18 2017
- **10.** a prospective member whose relative is an initiated member of a sorority
- 13. PNM's visit every chapter
- **15.** a woman interested in becoming a sorority member

- **16.** a specific organization or cause to which members donate volunteer hours or money
- 17. Process used to allow a smooth transition between the sorority girl who initially has picked up the PNM at the door and the next sister who has come into the conversation
- **18.** 5 B's: Booze, Brands/Bucks, Barack, Bible, ____

Down

- **1.** a membership unit of a sorority
- **4.** PNM's may visit up to 2 chapters
- **5.** a formal invitation to join a particular sorority

- **7.** PNM's may visit up to 10 chapters
- **8.** a woman who has accepted a bid but is not an initiated memebr
- **9.** a woman who has been formally initiated by her sorority
- 11. PNM's may visit up to 6 chapters
- **12.** the number of potential new members going through primary recruitment divided by the number of sororities on campus
- 14. the allowable chapter size, as determined by the college panhellenic, which includes both new members and initiated members