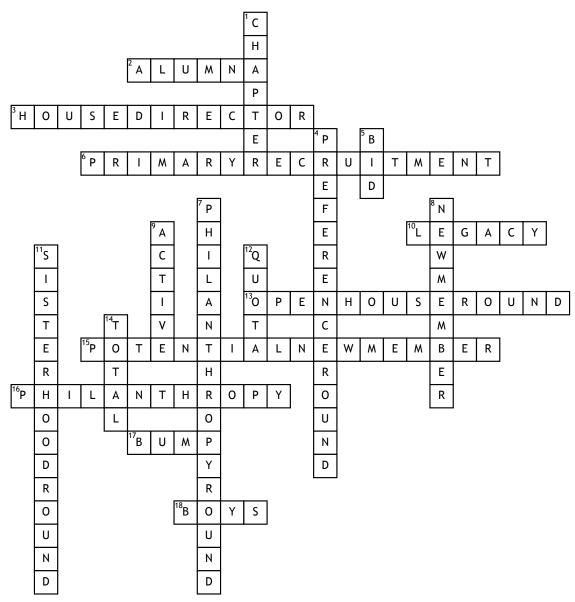
Recruitment Buzz Words!!!!!!!!!



<u>Across</u>

2. a sorority member who is no longer a member of collegiate chapter

3. a person hired to live in the chapter house and manage the facility

6. August 14-18 2017

10. a prospective member whose relative is an initiated member of a sorority

13. PNM's visit every chapter

15. a woman interested in becoming a sorority member

16. a specific organization or cause to which members donate volunteer hours or money

17. Process used to allow a smooth transition between the sorority girl who initially has picked up the PNM at the door and the next sister who has come into the conversation

18. 5 B's: Booze, Brands/Bucks, Barack, Bible, ____

<u>Down</u>

1. a membership unit of a sorority

4. PNM's may visit up to 2 chapters

5. a formal invitation to join a particular sorority

7. PNM's may visit up to 10 chapters

8. a woman who has accepted a bid but is not an initiated memebr9. a woman who has been

formally initiated by her sorority **11.** PNM's may visit up to 6 chapters

12. the number of potential new members going through primary recruitment divided by the number of sororities on campus

14. the allowable chapter size, as determined by the college panhellenic, which includes both new members and initiated members