

Name: \_\_\_\_\_

Date: \_\_\_\_\_

# Persuasive Speeches

R D D A R T Y P N R F L H S M D R T C G S W T Y  
H O C O M P E T E N C E A I O O V H Q M N L M M  
C H E T G V J P T N P I S W B H E C A O K Z G G  
A T V H N U L R E O E N S B R T M A P N K J N B  
O E I M I M Z O S S R A D G E E O O A R H B O J  
R M D X N A I B T A S R O L I M T R T O G N G N  
P E E E O N F L I E U O R R E N I P H E C J G O  
P V N A S I V E M R A I W S C O O P E M H L Q I  
A I C M A P J M O Z S V J F N S N A T O Q Z U N  
E T E H E U H S N U I A Q K E A A E I T U F E I  
V A X C R L O O I L V H U Z I E L V C I E J S P  
I G T A L A S L A V E E E P D R A I A V S I T O  
T E S O A T T U L Q S B S P U F P T U A T Y I T  
C N X R C I I T S S P L T S A O P C D T I T O R  
U Y W P I O L I D I E A I A E T E U I E O I N E  
C L Y P G N E O Y N E C O Z L N A D E D N L O P  
E C O A O W A N N C C I N J B E L N N S O I F X  
D T Q L L O U M A E H H O Y A M T I C E F B B E  
R F B A Q H D E M R L T F D R E T I E Q P I E Z  
A W B R H V I T I I X E F Y O T K D G U O D L H  
H Q R T V Y E H S T X B A T V A Z W X E L E I T  
B P R U C P N O M Y W Q C C A T D Y K N I R E E  
I I A E L H C D Q M U C T A F S N B W C C C F S  
G G A N T V E T M L H H E F Q L J G Y E Y R V D

STATEMENT OF REASON METHOD

APATHETIC AUDIENCE

FAVORABLE AUDIENCE

PERSUASIVE SPEECH

NEUTRAL APPROACH

EMOTIONAL APPEAL

MANIPULATION

COMPETENCE

DYNAMISM

MONROE MOTIVATED SEQUENCE

INDUCTIVE APPROACH

QUESTION OF BELIEF

LOGICAL REASONING

HOSTILE AUDIENCE

NEGATIVE METHOD

TESTIMONIALS

SINCERITY

REASON

PROBLEM SOLUTION METHOD

DEDUCTIVE APPROACH

QUESTION OF POLICY

ETHICAL BEHAVIOR

QUESTION OF FACT

EXPERT OPINION

CREDIBILITY

EVIDENCE

FACT