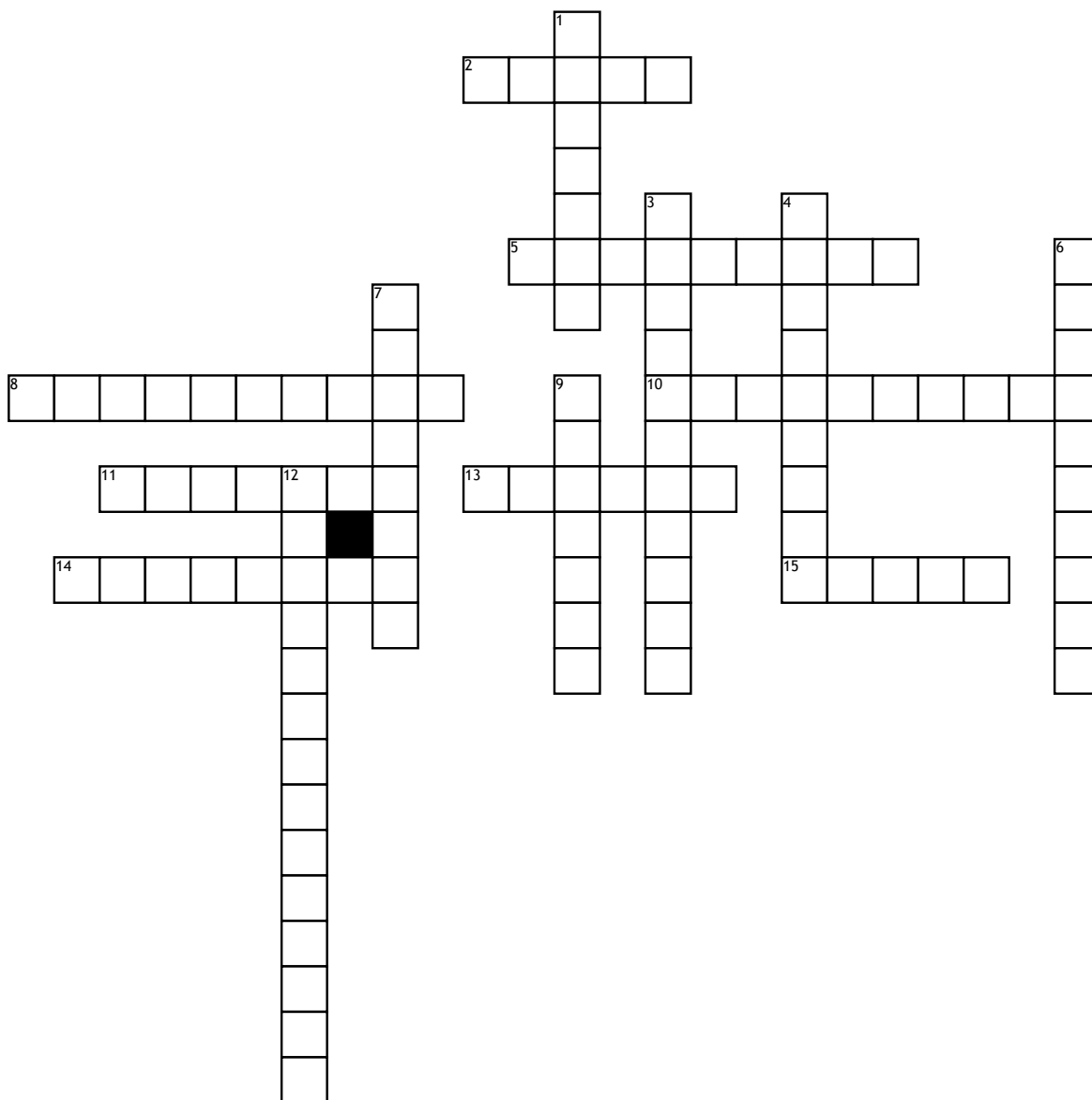


Varnex Insider Crossword Puzzle



Across

2. What science-based event can SYNEX F2F help you plan? Girls' _____ Night Out.
5. What program does Rich Gooding now lead?
8. Tim B. now leads the Varnex U.S. team on an interim basis. What is his last name?
10. In her "Ask a Council Member" answer, Susan Saxion says creativity, _____, and relationships will continue to drive Varnex forward.
11. Bob encourages members to connect with Varnex on social media. You can find us on Facebook and _____.

13. Two women from Varnex member company _____ Technologies made CRN's 2018 Women of the Channel list.

14. In this issue, meet-a-member interviewee Patrick Booth says resellers must stay _____ to stay profitable.

15. With _____ building technology, building owners can reduce waste and costs through by automating their systems.

Down

1. According to David Russell, the _____ is a serious weakness among I.T. service providers.

3. : Easy to buy, easy to sell is the tagline of what SYNEX Solv?

4. When it comes to IoT, Rob Moyer advises resellers to focus on _____, not just technology.

6. Where will the Varnex Spring Conference be held next year?

7. According to Reyna Thompson, many companies treat _____ as an afterthought when designing IoT ecosystems.

9. This magazine is called the Varnex _____?

12. Data center _____ is one of the disruptive technologies SYNEX and Varnex can help you with.