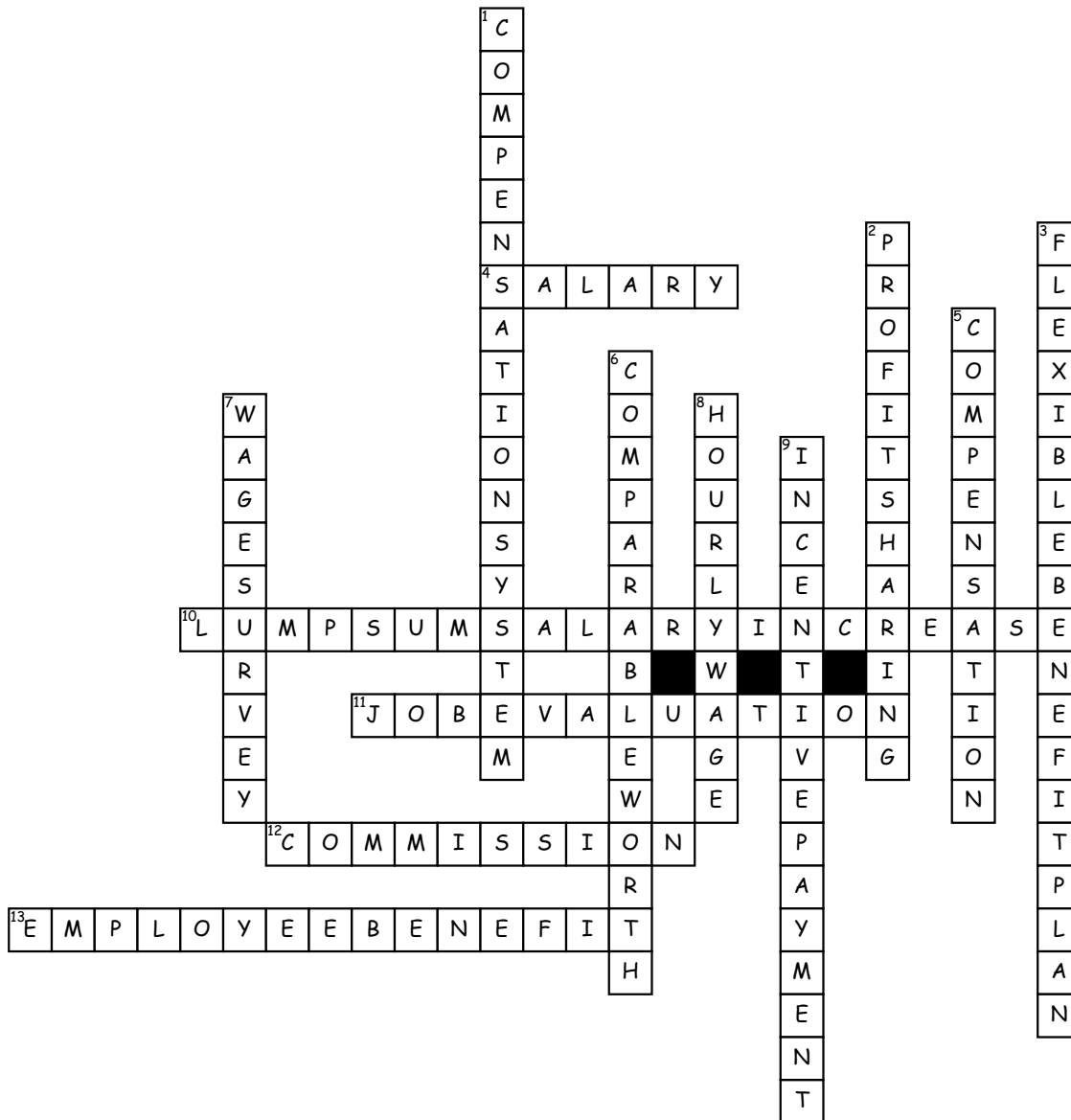


Name: _____

Compensation and Benefits



Across

4. specific amount of money paid for an employees work during a set calendar period, regardless of the actual number of hours worked

10. an entire pay raise taken in one lump sum

11. the process of determining the relative worth of the various jobs within a firm

12. a payment that is a percentage of sales revenue

13. a reward in addition to regular compensation that is provided indirectly to employees

Down

1. policies and strategies that determine employee compensation

2. a distribution of a percentage of a firms profit among its employees

3. compensation plan whereby an employee receives a predetermined amount of benefit dollars to spend on a package of benefits he or she has selected to meet individual needs

5. the payment employees receive in return for their labor

6. a concept that seeks equal compensation for jobs requiring about the same level of education, training, and skills

7. a collection of data on prevailing wage rates within an industry or geographic area

8. a specific amount of money paid for each hour of work

9. a payment in addition to wages, salary, or commission